

Where They Stand

Below is *Financial Advisor's* semiannual ranking of the top separately managed accounts in nine categories. Only SMAs with \$100 million or more in assets are listed. Morningstar ranks the SMAs and assigns categories based on the actual portfolio holdings, not the names of the investments. Frequently a portfolio will drift into adjacent categories as the underlying holdings grow or shrink in size or the manager chooses investments that technically are out of the scope of the portfolio. Visit our Web site, fa-mag.com/research/sma-survey.html, for more charts and expanded commentary.

As of 12/31/08, ranked by 3-year returns. *SD = standard deviation.

Large-Cap Growth

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
MFC Global U.S. Large Cap Equity	1,719	-36.07	1.76	5.56	3.28	22.93	18.88
Sadoff Growth	124	-11.15	1.64	5.29	2.65	8.91	8.74
Epoch Global Choice	108	-35.58	-0.64	N/A	N/A	17.76	N/A
Reinhart Partners All Cap Equity	148	-27.51	-1.25	1.67	N/A	15.24	12.94
Manning & Napier Long Term Growth	4,576	-25.96	-2.02	3.12	5.67	12.49	10.39
Epoch Global Absolute Return	186	-29.15	-2.43	5.70	N/A	14.47	12.57
Polen Large Cap Growth	254	-27.84	-2.76	-0.10	2.24	15.26	12.58
BlackRock Large Cap Growth	185	-22.56	-3.03	0.74	N/A	16.47	14.11
Bahl & Gaynor Inv. Counsel Quality Growth	1,959	-24.05	-3.16	1.01	1.21	12.49	10.57
Montag & Caldwell Equity	10,050	-32.08	-3.27	0.25	-0.76	16.23	13.51

Large-Cap Value

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Gateway Inv. Index/Risk Adjusted	5,751	-13.39	1.49	3.60	4.22	8.41	6.74
American Century Value Yield	4,482	-19.26	0.04	3.31	7.03	11.25	9.45
Legg Mason Balanced Income SMA	554	-19.04	-0.15	1.68	N/A	8.49	7.20
CHOICE Equity Income	951	-26.30	-0.30	6.11	N/A	13.21	11.15
ClearBridge Dividend Strategy SMA	1,267	-21.99	-0.99	1.85	N/A	10.32	8.60
BlackRock Large Cap Value SMA	1,151	-24.36	-1.18	6.49	N/A	17.00	15.21
Wasatch Large Value	860	-30.27	-1.26	4.87	7.72	N/A	N/A
Cornerstone Large Cap Concentrated Equity	381	-28.01	-1.58	3.17	N/A	14.35	12.19
Columbia Dividend Value	2,700	-27.14	-1.72	3.47	N/A	12.73	10.65
DCM Active Extension 130/30	737	-27.75	-1.76	3.96	N/A	23.51	15.85

Large-Cap Blend

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Anchor Balanced Management	1,351	-17.80	1.10	4.40	5.91	10.09	8.58
Santa Barbara Dividend Growth	281	-24.24	0.84	N/A	N/A	12.69	N/A
ICC Multi-Cap Equity	1,178	-25.25	0.48	6.35	6.65	17.31	15.92
Sit Inv. Dividend Growth	135	-28.83	-0.91	3.80	N/A	14.19	11.88
RS Large Cap Alpha Composite	1,432	-28.87	-0.96	N/A	N/A	14.59	N/A
Yacktman Asset Mgt. Tax-ex Divers. Comp.	112	-24.84	-1.54	0.22	5.70	14.25	11.62
ClearBridge Appreciation SMA	1,468	-25.31	-1.62	1.69	N/A	11.13	9.47
Anchor All-Cap Investment Management	312	-26.73	-1.65	3.84	5.04	14.25	11.99
Federated Core Equity Composite	2,059	-28.03	-1.83	1.15	3.91	13.60	11.39
DGHM All Cap Value	215	-23.58	-2.01	4.25	8.46	14.78	12.84

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Mid-Cap Growth

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Southfield All Cap	150	-12.08	4.56	7.26	9.03	8.52	8.92
CHOICE Special Opportunities	940	-31.73	-0.80	5.82	N/A	19.06	15.94
Atlanta High Quality Smid Cap	342	-26.17	-1.22	N/A	N/A	17.12	N/A
Champlain Mid Cap Core	163	-25.71	-1.53	N/A	N/A	17.10	N/A
Driehaus Mid-Cap Growth	286	-48.89	-2.03	5.38	8.60	29.17	24.64
Insight Mid-Cap Growth	116	-43.72	-2.42	3.31	4.23	25.23	22.77
Frontier Mid-Cap Growth	1,422	-35.55	-2.65	2.83	7.42	18.17	15.86
Schroders U.S. Small and Mid Cap	1,209	-31.76	-2.66	N/A	N/A	17.04	N/A
NewSouth Capital Mgt NSCM SMIDCap Val Eq	114	-29.27	-2.86	4.23	3.98	21.56	18.22
Leuthold Weeden Select Industries	196	-35.14	-3.03	5.70	13.23	18.73	17.20

Mid-Cap Value

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Speece Thorson Mid-Cap Value Equity	199	-17.38	1.07	5.64	6.63	14.24	13.03
American Century Mid Cap Value	905	-23.73	-2.91	N/A	N/A	15.53	N/A
Reinhart Partners Mid-Cap Priv. Mkt. Value	158	-26.48	-3.80	1.91	6.03	17.55	15.00
RAM Small/Mid-Cap Value	502	-28.61	-4.15	3.63	N/A	16.09	14.70
Ceredex Mid Cap Value Equity	253	-33.71	-4.44	3.04		14.39	13.00
Systematic Financial Mgt. Mid-Cap Value	1,354	-36.52	-4.71	3.90	N/A	18.34	16.17
Robeco BP Mid-Cap Value Equity	108	-31.85	-4.91	3.23	5.62	17.80	15.59
Burgundy U.S. Small/Mid Cap Composite	118	-29.50	-4.97	N/A	N/A	17.68	N/A
Kennedy Mid-Cap Value	136	-31.97	-5.78	4.00	N/A	16.69	14.49
JPMorgan Mid-Cap Value	6,344	-32.39	-6.13	1.43	7.55	16.47	14.47

Mid-Cap Blend

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Lord Abbett & Co. Small to Mid Value	419	-26.87	2.44	N/A	N/A	16.55	N/A
Westwood Mgt Corp. SMidCap Equity	1,378	-26.38	0.35	9.34	10.21	17.73	15.37
Roosevelt Inv All Cap Core	2,349	-28.58	0.13	5.61	7.38	14.30	13.22
Anchor Mid-Cap Investment Management	3,412	-26.43	-0.32	5.39	11.64	14.16	12.49
Loomis Sayles Extended Small/Mid Cap	474	-34.11	-2.59	4.46	7.80	18.89	16.37
Perkins Mid Cap Value MA (Retail)	8,005	-27.36	-2.81	N/A	N/A	15.94	N/A
Cramer Rosenthal McGlynn SMid Cap Value	1,335	-31.02	-3.01	3.53	7.08	17.74	15.82
Paradigm Capital Mgt. Small Mid Cap	307	-32.52	-3.63	4.59	N/A	17.49	15.34
Transamerica Small/Mid Value	537	-39.11	-3.93	4.82	N/A	20.88	18.16
Perkins Mid Cap Value	8,005	-30.23	-3.96	3.35	11.38	16.95	14.61

“SOUTHFIELD SNAGGED THE LEAD AS THE TOP-PERFORMING SEPARATE ACCOUNT STRATEGY IN THE NINE U.S. STYLE BOXES. WITH A THREE-YEAR ANNUALIZED RETURN OF 4.56%, IT OPERATES IN THE MID-CAP GROWTH CATEGORY AND PLACES STRONG EMPHASIS ON CHOOSING HIGH-QUALITY COMPANIES WITH SUSTAINABLE COMPETITIVE ADVANTAGES. SOUTHFIELD IS A ‘GROWTH AT A REASONABLE PRICE’ MANAGER AND HOLDS A CONCENTRATED PORTFOLIO.”

—RACHAEL OLSON, MORNINGSTAR INSTITUTIONAL ANALYST

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Small-Cap Growth

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Columbus Circle Small-Cap Equity Growth	565	-35.10	4.16	9.36	3.82	21.03	20.48
Insight Small Cap Growth	197	-39.46	1.10	6.08	14.98	26.19	24.67
Champlain Small Cap Equity	1,639	-23.43	0.00	5.73	10.83	18.73	16.11
Brown Capital Small Co. Investment Service	892	-29.34	-0.83	1.17	5.93	20.68	19.11
Segall Bryant & Hamill Small Cap Equity	399	-24.44	-1.50	1.31	10.87	18.63	16.96
Eaton Vance Small Cap Core Eq	395	-38.41	-1.86	6.68	8.10	24.44	20.85
Schroders U.S. Small Cap Core	2,718	-31.85	-1.97	5.10	9.85	18.70	16.09
OFII Fundamental Micro Cap Core	281	-23.15	-2.14	4.74	13.49	17.44	15.86
Insight Institutional Small Cap Growth	272	-40.39	-2.29	3.50	9.14	26.10	24.28
NB Small Cap Value	13,066	-30.44	-3.02	5.70	11.36	N/A	N/A

Small-Cap Value

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
Silvercrest Small Cap Value	273	-14.98	2.05	6.27	9.80	16.20	14.63
Natixis / Vaughan Nelson Small Cap Value	2,647	-22.07	-0.87	5.99	N/A	16.80	15.02
Morgan Stanley U.S. Small Cap Value	1,317	-26.12	-1.78	4.36	N/A	18.81	16.44
NFJ Investment Group Small-Cap Value	6,078	-26.61	-2.34	5.82	9.78	17.72	15.83
Fiduciary Mgt. of Milwaukee Small-Cap Equity	1,218	-21.02	-2.59	4.38	8.17	17.81	15.22
RAM Small-Cap Value	488	-24.00	-2.66	4.19	9.41	16.42	14.84
Fox Asset Mgt. Small-Cap Value	419	-25.43	-3.08	3.18	8.38	15.91	14.11
Lee Munder Small-Cap Value	1,261	-25.98	-3.25	3.56	N/A	18.06	15.99
River Road Small Cap Value Portfolio	890	-29.62	-3.49	6.60	9.01	15.86	14.23
First Wilshire Securities Mgt, Mgd. Acct.	436	-36.08	-3.86	7.71	17.08	18.50	17.24

Small-Cap Blend

SEPARATE ACCOUNT NAME	ASSETS MILLIONS	1 YR.	3 YR.	5 YR.	10 YR.	SD* 3 YR.	SD* 5 YR.
The London Co. Small Cap	252	-31.91	1.42	7.15	N/A	17.58	17.35
Kennedy Capital Mgt. Small Cap Select	197	-23.12	0.40	6.40	12.42	15.83	14.55
Atlanta High Quality Small Cap	1,004	-19.41	0.00	5.00	7.15	16.86	14.90
CS McKee Small-Cap Equity	418	-27.49	-0.82	5.36	N/A	21.47	18.54
Emerald Small Cap Core	363	-29.55	-1.49	6.32	10.66	18.57	N/A
Lord Abbett & Co. Sm-Cap Value	3,829	-30.23	-1.59	6.29	11.40	19.00	17.31
Netols Asset Mgt Small Cap Value	658	-25.44	-1.68	3.74	N/A	18.75	16.66
Boston Trust Small Cap Equity	394	-27.17	-2.00	4.18	8.63	N/A	N/A
Gabelli Asset Mgt Sm-Cap Value	1,402	-30.33	-2.38	3.43	7.33	17.33	15.00
Lord Abbett & Co. Sm-Cap Value SMA	163	-31.35	-2.68	4.99	9.85	18.48	17.16

“ON A PURE RETURN BASIS, THE MEDIAN DOMESTIC-EQUITY SEPARATE ACCOUNT/COLLECTIVE TRUST LOST 20.3% IN THE FOURTH QUARTER OF 2008, WHICH WAS A FAR CRY FROM LAST QUARTER’S AVERAGE LOSS OF ‘ONLY’ 8.9%, AND 31.9% FOR THE YEAR. IN A THREE-YEAR PERIOD WHERE EVERY CATEGORY ON THE MORNINGSTAR STYLE BOX EXPERIENCED LOSSES, ANY POSITIVE RETURNS WERE NOTEWORTHY.”

—RACHEL OLSON